

## Iowa Dept of Administrative Services (DAS) Contract

<b>Contract Number:</b>	17265
<b>Contract Period:</b>	Feb 2, 2017 – Jan 24, 2020
<b>Eligibility:</b>	State agencies, boards, commissions, and political subdivisions.

Murphy Tractor and Martin Equipment can quote/sell directly to customers.

<b>Dealership</b>	<b>City</b>	<b>State</b>	<b>Contract #</b>
Murphy Tractor	Waterloo	IA	17267
Murphy Tractor	Sioux City	IA	17283
Murphy Tractor	Fort Dodge	IA	17284
Murphy Tractor	Des Moines	IA	17285
Martin Equipment	Dubuque	IA	17286
Martin Equipment	Cedar Rapids	IA	17287
Martin Equipment	Rock Island	IL	17307

To obtain a quote, contact your local **John Deere Dealer**.

<https://dealerlocator.deere.com/servlet/country=US>

The local dealer (other than Murphy and Martin) assists customers in configuring the needed machines and attachments as well as identifying any applicable dealer provided item, install, pre-delivery inspection, local delivery, extended warranty and trade-in details.

Dealer then contacts the John Deere Construction Retail Sales Account Manager for a formal contract quote:

Mark Deakyne, Account Manager for John Deere Government Sales

[DeakyneMarkR@JohnDeere.com](mailto:DeakyneMarkR@JohnDeere.com)

309-765-0294 office

309-831-6410 cell

Purchase order should be issued as specified on the contract quote and should reference the contract number.

## **Contract Details**

Quotes	All quotes created in the John Deere Government Sales are valid for 30 days.
Allied (non-Deere)	<p>Not allowed unless specifically added to contract.</p> <p>Allied items are products, implements, attachments, accessories, parts or bundles not manufactured by John Deere that are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p>
Credit Cards	Allowed with 3% processing fee.
Special Delivery Obligations	<p>FOB Destination, Freight Prepaid and Allowed. Factory freight to dealer is already included in discount.</p> <p>Dealer quotes delivery from dealership to the end user's location at \$4/loaded mile.</p>
Fees	<p>Dealer provided items as well as setup/installs fee and Diagnostic/Repair fees at a maximum charge of \$125/hour.</p> <p>Dealer provides pre-delivery inspection at a charge of: \$575 for Graders, Backhoes and Full-size Excavators and a charge of \$460 for all other machine categories.</p> <p>Dealer provides delivery from dealership to end user's location at \$4/loaded mile.</p> <p>Dealer provides walk around (at time of delivery) free of charge.</p>
Financing	<p>A John Deere Municipal Lease grants full ownership at the end of the lease term. Arrangements are made between the dealer and John Deere Financial.</p> <p>Notice of lease/provider must appear on the quote and customer purchase order. No operating leases are allowed.</p>
Non-contract (Deere)	<p>Not allowed unless specifically added to contract.</p> <p>Non-contract items are John Deere products, implements, attachments, accessories, parts or bundles that are not on contract but are requested by the customer to complete the purchase of related John Deere equipment awarded on contract.</p>
Rental	Not Allowed.

Substitution	Not Allowed.
Trade-in	Not Allowed.
Demo	Product demonstrations are not required under this contract, but should be arranged by dealer, where applicable, as they are very beneficial for customer awareness of product.
Remittance Information	Remit payment as instructed on the invoice.

### Equipment on Contract

John Deere Model	Product Descriptions(click model number links at the left for more info)	Discounts off MSRP	Price Page Dates
<b>Articulated Dump Trucks</b>			
<a href="#">260E</a>	260E ADT / 321 HP / 53,334 lbs. Payload / 19.6 cu yd. Heaped Capacity	John Deere Dealer	01Nov18
<a href="#">310E</a>	310E ADT / 354 HP / 62,005 lbs. Payload / 22.9 cu yd. Heaped Capacity	John Deere Dealer	01Nov18
<a href="#">370E</a>	370E ADT / 422 HP / 74,139 lbs. Payload / 26.8 cu yd. Heaped Capacity	John Deere Dealer	01Nov18
<a href="#">410E</a>	410E ADT / 443 HP / 82,157 lbs. Payload / 29.7 cu yd. Heaped Capacity	John Deere Dealer	01Nov18
<a href="#">460E</a>	460E ADT / 481 HP / 92,195 lbs. Payload / 33.4 cu yd. Heaped Capacity	John Deere Dealer	01Nov18

### Backhoes

<a href="#">310L EP</a>	310L EP Backhoe / 71 HP / 15,880 lbs. Weight / 14'0" Dig	John Deere Dealer	12Nov18
<a href="#">310L</a>	310L Backhoe / 93 HP / 16,119 lbs. Weight / 14'0" Dig	John Deere Dealer	12Nov18
<a href="#">310SL</a>	310SL Backhoe / 100 HP / 17,692 lbs. Weight / 14'3" Dig	John Deere Dealer	12Nov18
<a href="#">310SL HL</a>	310SL HL Backhoe / 110 HP / 18,811 lbs. Weight / 14'10" Dig	John Deere Dealer	12Nov18
<a href="#">410L</a>	410L Backhoe / 113 HP / 19,463 lbs. Weight / 15'10" Dig	John Deere Dealer	12Nov18
<a href="#">710L</a>	710L Backhoe / 148 HP / 27,033 lbs. Weight / 17'3" Dig	John Deere Dealer	12Nov18

### Crawler Dozers

<a href="#">450K</a>	450K Dozer / 80 HP / 17,510 - 18,752 lbs. Weight / 86" Track on Ground	John Deere Dealer	07Nov18
<a href="#">550K</a>	550K Dozer / 92 HP / 19,640 - 20,622 lbs. Weight / 92" Track on Ground	John Deere Dealer	07Nov18
<a href="#">650K</a>	650K Dozer / 104 HP / 19,949 - 20,974 lbs. Weight / 92" Track on Ground	John Deere Dealer	07Nov18
<a href="#">700K</a>	700K Dozer / 130 HP / 30,275 - 31,290 lbs. Weight / 102" Track on Ground	John Deere Dealer	07Nov18
<a href="#">750K</a>	750K Dozer / 165 HP / 34,527 - 37,745 lbs. Weight / 102" Track on Ground	John Deere Dealer	07Nov18

<a href="#">850K</a>	850K Dozer / 205 HP / 43,818 - 48,005 lbs. Weight / 109" Track on Ground	John Deere Dealer	07Nov18
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<a href="#">1050K</a>	1050K Dozer / 350 HP / 94,300 - 95,000 lbs. Weight / 134.6" Track on Ground	John Deere Dealer	07Nov18
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### Crawler Loaders

<a href="#">655K</a>	655K Crawler / 145 HP / 40,614 lbs. Weight / 2.4 cu yds. Heaped Capacity	John Deere Dealer	01Nov18
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<a href="#">755K</a>	755K Crawler / 190 HP / 45,178 lbs. Weight / 3.2 cu yds. Heaped Capacity	John Deere Dealer	01Nov18
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### Excavators

<a href="#">75G</a>	75G Excavator / 56.9 HP / 18,221 lbs. Weight / 13'6" Dig	John Deere Dealer	01Nov18
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<a href="#">85G</a>	85G Excavator / 56.9 HP / 18,821 lbs. Weight / 13'1" Dig	John Deere Dealer	01Nov18
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<a href="#">130G FT4</a>	130G Excavator / 98 HP / 31,604 lbs. Weight / 19'9" Dig	John Deere Dealer	06Nov18
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<a href="#">135G FT4</a>	135G Excavator / 101 HP / 31,500 lbs. Weight / 20'0" Dig	John Deere Dealer	06Nov18
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<a href="#">160G LC FT4</a>	160G LC Excavator / 121 HP / 39,526 lbs. Weight / 21'4" Dig	John Deere Dealer	12Nov18
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<a href="#">180G LC FT4</a>	180G LC Excavator / 121 HP / 45,170 lbs. Weight / 23'2" Dig	John Deere Dealer	12Nov18
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<a href="#">190GW FT4</a>	190GW Excavator / 173 HP / 43,431 lbs. Weight / 19'2" Dig	John Deere Dealer	01Nov18
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<a href="#">210G LC FT4</a>	210G LC Excavator / 159 HP / 51,940 lbs. Weight / 21'11" Dig	John Deere Dealer	12Nov18
<a href="#">245G LC FT4</a>	245G LC Excavator / 159 HP / 57,800 lbs. Weight / 21'9" Dig	John Deere Dealer	01Nov18
<a href="#">250G LC FT4</a>	250G LC Excavator / 188 HP / 57,800 lbs. Weight / 25'0" Dig	John Deere Dealer	12Nov18
<a href="#">300G LC</a>	300G LC Excavator / 223 HP / 68,674 lbs. Weight / 25' 10" Dig	John Deere Dealer	12Nov18
<a href="#">350G LC FT4</a>	350G LC Excavator / 271 HP / 78,550 lbs. Weight / 26'10" Dig	John Deere Dealer	01Nov18
<a href="#">380G LC FT4</a>	380G LC Excavator / 271 HP / 83,992 lbs. Weight / 26'10" Dig	John Deere Dealer	01Nov18
<a href="#">470G LC FT4</a>	470G LC Excavator / 367 HP / 112,916 lbs. Weight / 27'2" Dig	John Deere Dealer	01Nov18
<b>Motor Graders</b>			
<a href="#">620G/GP</a>	620G/GP Grader / 215 HP/ 40,350 lbs. Weight / 31,066 lbs. Blade Pull	John Deere Dealer	12Nov18
<a href="#">622G/GP</a>	622G/GP Grader / 225 HP/ 42,060 lbs. Weight / 45,000 lbs. Blade Pull	John Deere Dealer	12Nov18
<a href="#">670G/GP</a>	670G/GP Grader / 235 HP/ 42,340 lbs. Weight / 34,173 lbs. Blade Pull	John Deere Dealer	12Nov18
<a href="#">672G/GP</a>	672G/GP Grader / 255 HP / 44,040 lbs. Weight / 49,500 lbs. Blade Pull	John Deere Dealer	12Nov18
<a href="#">770G/GP</a>	770G/GP Grader / 255 HP / 42,760 lbs. Weight / 34,173 lbs. Blade Pull	John Deere Dealer	12Nov18

[772G/GP](#)      772G/GP Grader / 275 HP / 44,570 lbs.- Weight / 49,500 lbs. Blade Pull      John Deere Dealer      12Nov18

[870G/GP](#)      870G/GP Grader / 280 HP / 44,760 lbs. Weight / 34,173 lbs. Blade Pull      John Deere Dealer      12Nov18

[872G/GP](#)      872G/GP Grader / 300 HP / 46,710 lbs. Weight / 49,500 lbs. Blade Pull      John Deere Dealer      12Nov18

**Wheel Loaders**

[444K](#)      444K 4WD Loader / 124 HP / 25,022 lbs. Weight / 2.0-4 CY Capacity      John Deere Dealer      01Nov18

[524K II](#)      524K II 4WD Loader / 130 HP / 27,928 lbs. Weight / 2.5-4.5 CY Capacity      John Deere Dealer      01Nov18

[524L](#)      524L 4WD Loader / 152 HP / 28,931 lbs. Weight / 2.5-4.0 CY Capacity      John Deere Dealer      01Nov18

[544K II](#)      544K II 4WD Loader / 163 HP / 29,138 lbs. Weight / 2.75-5.25 CY Capacity      John Deere Dealer      01Nov18

[544L](#)      544L 4WD Loader / 166 HP / 30,520 lbs. Weight / 2.5-4.5 CY Capacity      John Deere Dealer      01Nov18

[624K II](#)      624K II 4WD Loader/ 186 HP / 34,717 lbs. Weight / 3.5-5.25 CY Capacity      John Deere Dealer      01Nov18

[624L](#)      624L 4WD Loader/ 192 HP / 34,715 lbs. Weight / 3.0-5.25 CY Capacity      John Deere Dealer      01Nov18

[644K](#)      644K 4WD Loader / 232 HP / 41,188 lbs. Weight / 4.0-4.25 CY Capacity      John Deere Dealer      01Nov18

[644K Hybrid](#)      644K Hyb. 4WD Loader / 229 HP / 40,436 lbs. Weight / 4.0-4.25 CY Capacity      John Deere Dealer      01Nov18



<a href="#">724K</a>	724K 4WD Loader / 264 HP / 48,988 lbs. Weight / 4.0-4.75 CY Capacity	John Deere Dealer	01Nov18
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<a href="#">744K II</a>	744K II 4WD Loader / 303 HP / 55,905 lbs. Weight / 5.25-5.75 CY Capacity	John Deere Dealer	01Nov18
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<a href="#">824K II</a>	824K II 4WD Loader / 333 HP / 59,260 lbs. Weight / 6.0-6.75 CY Capacity	John Deere Dealer	01Nov18
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<a href="#">844K III</a>	844K III 4WD Loader / 380 HP / 74,534 lbs. Weight / 7.25 CY Capacity	John Deere Dealer	01Nov18
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### Tractor Loaders

<a href="#">210L EP</a>	210L EP Tractor Loader / 69 HP / 10,569 lbs. Weight / 8,245 lbs. Breakout	John Deere Dealer	01Nov18
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<a href="#">210L</a>	210L Tractor Loader / 93 HP / 11,326 lbs. Weight / 8,245 lbs. Breakout	John Deere Dealer	01Nov18
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### Skid Steer Loaders

<a href="#">312GR</a>	312GR Skid Steer / 48 HP / 1,550 lbs. Capacity / 3,700 lbs. Breakout Force	John Deere Dealer	01Nov18
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<a href="#">314G</a>	314G Skid Steer / 48 HP / 1,760 lbs. Capacity / 3,500 lbs. Breakout Force	John Deere Dealer	01Nov18
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<a href="#">316GR</a>	316GR Skid Steer / 61 HP / 1,750 lbs. Capacity / 4,000 lbs. Breakout Force	John Deere Dealer	01Nov18
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<a href="#">318G</a>	318G Skid Steer / 61 HP / 1,945 lbs. Capacity / 4,250 lbs. Breakout Force	John Deere Dealer	01Nov18
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<a href="#">320G</a>	320G Skid Steer / 69 HP / 2,190 lbs. Capacity / 4,200 lbs. Breakout Force	John Deere Dealer	01Nov18
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<a href="#">324G</a>	324G Skid Steer / 70 HP / 2,690 lbs. Capacity / 6,000 lbs. Breakout Force	John Deere Dealer	01Nov18
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<a href="#">330G</a>	330G Skid Steer / 88.5 HP / 3,000 lbs. Capacity / 7,600 lbs. Breakout Force	John Deere Dealer	02Nov18
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<a href="#">332G</a>	332G Skid Steer / 96.6 HP / 3,600 lbs. Capacity / 9,250 lbs. Breakout Force	John Deere Dealer	02Nov18
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### Compact Track Loaders

<a href="#">317G</a>	317G Compact Track / 61 HP / 2,125 lbs. Capacity / 4,250 lbs. Breakout	John Deere Dealer	01Nov18
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<a href="#">325G</a>	325G Compact Track / 74 HP / 2,590 lbs. Capacity / 6,000 lbs. Breakout	John Deere Dealer	01Nov18
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<a href="#">331G</a>	331G Compact Track / 88.5 HP / 3,100 lbs. Capacity / 10,325 lbs. Breakout	John Deere Dealer	02Nov18
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<a href="#">333G</a>	333G Compact Track / 96.6 HP / 3,700 lbs. Capacity / 13,750 lbs. Breakout	John Deere Dealer	02Nov18
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### Compact Excavators

<a href="#">17G</a>	17G Excavator / 14.5 HP / 7' 2" Dig / 3,790 lbs. Weight	John Deere Dealer	01Nov18
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<a href="#">26G</a>	26G Excavator / 20.0 HP / 8' 6" Dig / 6,110 lbs. Weight	John Deere Dealer	01Nov18
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<a href="#">30G</a>	30G Excavator / 23 HP / 9'2" Dig / 7,220 lbs. Weight	John Deere Dealer	01Nov18
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<a href="#">35G</a>	35G Excavator / 23.3 HP / 10' 0" Dig / 7,760 lbs. Weight	John Deere Dealer	01Nov18
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<a href="#">50G</a>	50G Excavator / 35.9 HP / 11' 7" Dig / 10,847 lbs. Weight	John Deere Dealer	01Nov18
<a href="#">60G</a>	60G Excavator / 53 HP / 12' 4" Dig / 13,547 lbs. Weight	John Deere Dealer	16Feb18
<b>Wheel Loaders (4WD Compact)</b>			
<a href="#">204L</a>	204L 4WD / 61 HP / 11,806 lbs. Weight / 1.0-1.4 CY Capacity	John Deere Dealer	07Nov18
<a href="#">244K-II</a>	244K II 4WD / 70 HP / 12,060 lbs. Weight / 1.0-1.4 CY Capacity	John Deere Dealer	13Ju18
<a href="#">244L</a>	244L 4WD / 71 HP / 12,258 lbs. Weight / 1.0-1.4 CY Capacity	John Deere Dealer	07Nov18
<a href="#">304L</a>	304L 4WD / 65 HP / 12,778 lbs. Weight / 1.0-2.1 CY Capacity	John Deere Dealer	07Nov18
<a href="#">324K</a>	324K 4WD / 70 HP / 14,087 lbs. Weight / 1.4-2.0 CY Capacity	John Deere Dealer	10Apr18
<a href="#">324L</a>	324L 4WD / 71 HP / 14,110 lbs. Weight / 1.4-2.0 CY Capacity	John Deere Dealer	07Nov18
<a href="#">344L</a>	344L 4WD / 103 HP / 19,553 lbs. Weight / 2 CY Capacity	John Deere Dealer	07Nov18
<b>Attachments</b>			
<a href="#">Worksite Pro Attachments</a>	John Deere Worksite Pro Attachments and Implements are on contract as standalone items for individual sale	John Deere Dealer	01Nov18

**Contract updates:**

Aug 2017 – Added 30G, 620G and 622G

Dec 2017 - 1st Renewal(25Jan18-24Jan19). Added 204L, 304L. Increased Compact Track Loaders discounts.

Apr 2018 – Added 320G, 324G, 325G and 344L. Deleted 204K and 304K

July 19, 2018 – Changed some verbiage and revised Product Descriptions

October 18, 2018 – Changed some of the verbiage for Contract Details

January 15, 2018 – 2<sup>nd</sup> Renewal(25Jan19-24Jan20). Added 524L, 544L, 624L, 244L, 324L. Deleted 344K, 605K, 323E, 320E, 324E. Price increase on 710L, 655K, 755K, 130G, 160G LC, 180G LC, 210G LC, 245G LC, 300G LC, 350G LC, 380G LC, 470G LC, 210L EP, 210L. Price decrease on all ADT's. Changed Service Rate to \$125/hr